

The Power of Possible

2017 Possible



The Power of Possible

Fedcap Rehabilitation Services is an architect of social impact and has been changing the lives of people with barriers to economic well-being for over eight decades.

Fedcap is the parent company to a growing number of high-quality brands each laser focused on improving the long-term economic well-being for vulnerable populations.

To achieve optimal impact, Fedcap works with stakeholders to identify precise gaps in the service system and dedicates human and financial resources to filling those gaps — so that no one falls through the cracks.

We measure metrics that matter — that tell the story of impact.

We understand how to operate efficiently and effectively within a risk environment.

Our mission-balanced growth through combinations ensures that quality agencies are able to continue their important work.

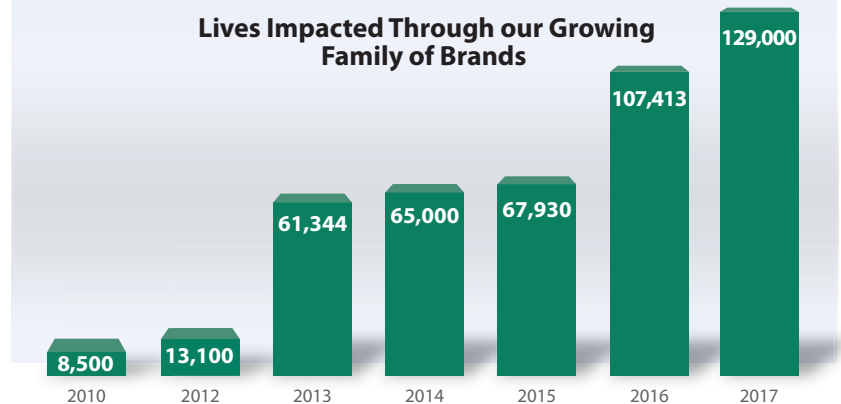
We are an entrepreneurial organization committed to sustainable, relevant impact.

12,500 people placed in jobs in high growth sectors.
72.5% above minimum wage.

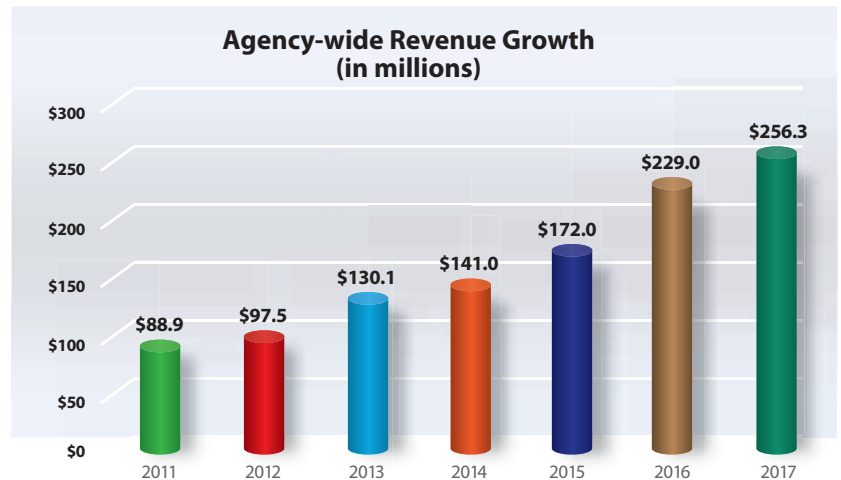
7000 young people served...

improving chronic absenteeism by 33%, changing outcomes for youth transitioning from foster care...resulting in 39% college entrance and 83% college persistence rates.

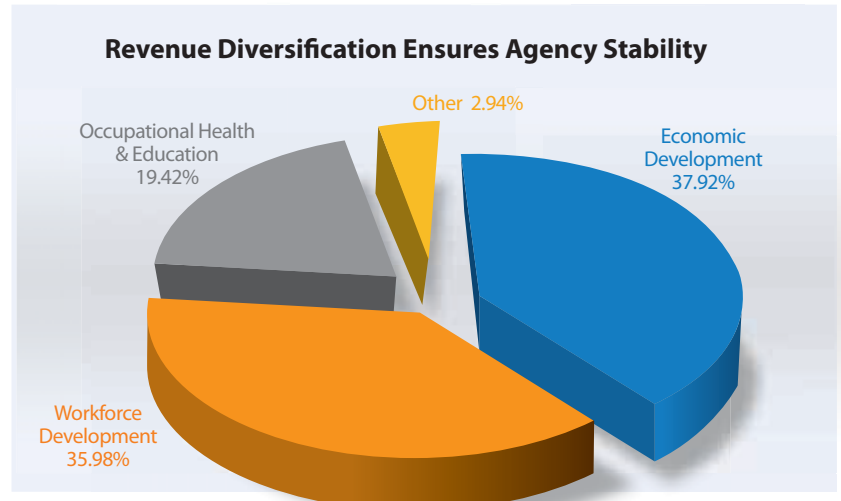
Lives Impacted Through our Growing Family of Brands



Agency-wide Revenue Growth (in millions)



Revenue Diversification Ensures Agency Stability



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www.fedcap.org



**Community
Work Services**

On the way to work

Founded in 1877,
Community Work Services (CWS)
helps people who face barriers
to work obtain employment and
achieve greater self-sufficiency
through innovative job training,
placement and support services.

CWS founder, Annie Fields, was a transformational figure in the development of a professional approach to the delivery of social-services. She applied business principles and efficiency to benevolent activities and charity work. For over 140 years, CWS has stayed true to the mission set by our Founders while also expanding the scope of our programs and widening the range of the populations and geography we serve.

2017 was a banner year for CWS, as **Craig Stenning** was appointed the new **Executive Director** and under his leadership programs have expanded across the state of Massachusetts.

The programs of Community Work Services are making a difference every day for people with barriers to economic well being. They include comprehensive workforce readiness activities, job placement and post placement supports and coaching. The Career Design School at CWS is focused on helping people obtain certification in high growth sectors such as Culinary Arts and Total Facilities Management and Hospitality. For nearly 50 years CWS has operated highly effective and entrepreneurial commercial businesses contracting with companies around the city of Boston providing Mailroom Services, Property Management, Warehousing and Packaging and Catering.

Some of our noted customers are:

- Marble Harbor
- Trillium Asset Management
- The Nest Group
- Paul Revere House
- Sunstein, Kahn, Murphy and Timbers
- New England Board of Higher Ed.

1400 people
served in 2017

780
people placed in
competitive wage
jobs with **28%**
— **\$20.00** per
hour and higher.

230 people
graduated from
our Career Design
School

CWS also has a long history of serving people with Intellectual and Developmental Disabilities (I/DD) and delivering innovative services designed to help them achieve their greatest potential. We are laser focused on helping individuals of all abilities obtain living wage job.



INVEST IN US TODAY!

[https://41245.
thankyou 4caring.org/
cwsbostondonations](https://41245.thankyou4caring.org/cwsbostondonations)

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Massachusetts Rehabilitation Commission

Department of Transitional Assistance

ReServe is an idea whose time has come! ReServe matches individuals 55+ (called ReServists) with the expressed needs of government and social services agencies to help fill critical workforce gaps. With 10,000 people turning 65 every day in this country, the pool of talent is endless! ReServists hit the ground running, bringing a tremendous work ethic, a “no-drama” attitude, and an amazing wealth of problem-solving experience.

ReServe is making a difference. In addition to building capacity within the not for profit and government sectors, in 2013, ReServe established three social impact areas: Education, Health Care and Poverty Fighting. The vision is

to leverage the skills and experience of ReServists to combat significant societal issues.

ReServists are working in schools with youth who are chronically truant, helping to create a college going culture in foster care, working with families struggling with a loved one diagnosed with dementia, and they are helping to fight poverty.

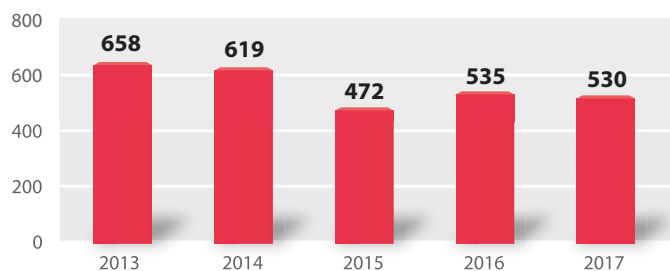
When you mobilize the expertise of this generation of innovators, the impact is remarkable and measurable! Our impact in the lives of young people:

- **33% decrease in truancy**
- **87% college persistence**

ReServists bring their professional expertise to work on part-time service projects in exchange for a modest, hourly stipend. They want to work. They are committed to improving the life of their communities. And, they are an expert pool for sourcing affordable talent.

ReServe is supported by private and public grants and individual donations.

Year Over Year Placement Trends



Placements in Social Impact Areas

Year	Health	Education	Poverty Fighting	Capacity Building	Total
2013	2	253	60	343	658
2014	21	253	108	237	619
2015	22	131	107	212	472
2016	27	115	132	261	535
2017	30	45	127	328	530

New Partners — Expansion Across the Country

Year	Health	Education	Poverty Fighting	Capacity Building	All Partners*
2013	1	46	16	149	204
2014	3	34	34	133	198
2015	2	7	38	118	161
2016	2	36	41	113	186
2017	4	7	38	125	166

We have more than **200** active ReServists placed at City agencies. In the past year alone, this amounted to nearly **140,000** valuable hours to the City. Our ReServists are knowledgeable, dedicated, reliable and mature in the best sense of the word. They are ready on day one, and they bring a perspective that makes them a **great asset** to any employer.”

DONNA CORRADO,
COMMISSIONER
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Community Center

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Transitional Justice

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Center

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NADAP

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reserveinc.org





Sometimes it takes more than battlefield valor when veterans return home.

The challenge facing the nation in meeting the evolving needs of Veterans and their families is overwhelming and continues to grow. In addition to the 20 million living U.S. Veterans, 250,000 members of the Armed Forces transition back to civilian life every year. Veterans, dealing with the effects of war trauma, return home with expectations of successfully transitioning back to civilian life. Government services are not readily available in every community and many communities are not equipped to respond appropriately to the unique needs of those touched by military service.

At Dixon Center for Military and Veterans Services we believe that our veterans and their families can succeed where they live. Our mission is to ensure that's possible in every community. We work to break down barriers, drive a new conversation about the potential of our veterans, engage organizations and communities to connect in order to connect veterans and military families with what they need for meaningful employment, education and overall wellness. Our national reach and local impact spans more than 600 communities across all 50 States and has provided an unmatched resource and support network for over one million veterans and military families since 2010.

Dixon Center has defined the American model of excellence for the successful reintegration of our veterans and military families. From their tireless work in the Pentagon to the emergence of Dixon Center, the leadership inspires and encourages all of us to break down the silos and never forget to put veterans and their need first."

ADMIRAL MICHAEL MULLEN,
U.S. NAVY (RETIRED), 17TH
CHAIRMAN OF THE JOINT
CHIEFS OF STAFF

DIXON CENTER BY THE NUMBERS:

- ▶ **212,000** veterans and military families supported annually
- ▶ Network of **22,300** community-based partners to address obstacles
- ▶ Training and continuing education for **5,000+** human resource professionals
- ▶ Close to **1,500** corporate relationships (national and local)
- ▶ Presence at **4** military installations

The work of **Dixon Center** is to break down barriers, drive a new conversation about the potential of our veterans, engage organizations and communities, and **connect veterans and military families** with what they need for meaningful employment, education and overall wellness.



DIXON
CENTER

INVEST IN US TODAY!

dixoncenter.org

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For nearly 100 years, Easterseals has been the indispensable resource for people and families living with disabilities. Throughout all life's moments – from the extraordinary to the ordinary, Easterseals is here to help individuals reach for their full potential.

Easterseals works to remove physical, cultural, attitudinal and legal obstacles so people with disabilities have every opportunity to live meaningful and productive lives, on their own terms. We exist to provide the best in class services and opportunities for people with disabilities.

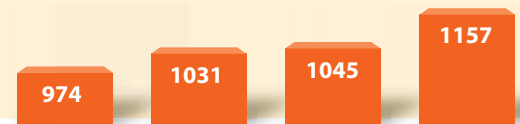
Easterseals serves people and families who face a wide range of disabilities, including physical, emotional, intellectual, social and educational. Disability is a part of life, and at some point, will touch each of us and those we love. The issues facing people with disabilities has become increasingly complex in the 21st century. But together, we can work to seek a society in which everyone is included and valued for who they are, free to strive for what they want, educated to pursue the career they want and encouraged to follow their dreams.

Each year we are impacting the lives of more individuals and families. Young people with autism are graduating high school at the Kessler Center in Rochester, people with disabilities and mental illness are receiving services through our Diagnostic and Treatment Center, individuals with disabilities are finding employment in jobs with career ladders, families are receiving critical supports and veterans are finding jobs and critical housing.

It is **challenging** to be a caregiver of a loved one with a **disability** — be it a child, a spouse or a parent. **Easterseals** is there **24-7** to **help**.

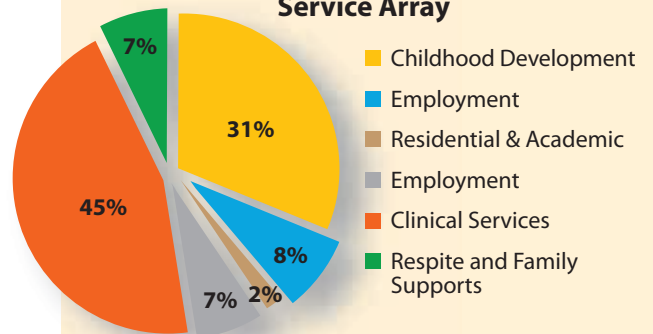
**TOGETHER WE CAN
CHANGE THE WAY THE
WORLD DEFINES AND
VIEWS DISABILITY.**

Trends in Child Development Services



In the last year **1157** preschoolers with disabilities were prepared to succeed in kindergarten

Service Array



"We could not have made it without the support of Easterseals...they made what seemed impossible, possible."

Mom of a Child with Autism

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Waldner's Business Environments

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easterseals.com/newyork



Single Stop harnesses America's most effective anti-poverty tools to create economic mobility for low income individuals and families.

Through a unique one-stop shop, Single Stop is breaking the cycle of poverty by tapping into and connecting individuals to existing, yet underutilized resources, helping them attain higher education, good jobs and financial self-sufficiency. Meeting individuals on their terms, in the places they frequent most like community colleges, food pantries and veteran centers, our model offers a holistic approach to the wrap around services that can change their lives.

Utilizing our own specially developed software, Single Stop initiates our case management expertise by screening individuals for eligibility of federal and local benefits and moving on to tax preparation and financial and legal counseling. This coordination of access to services allows clients to form true partnerships with Single Stop building a single repository of their needs, suggestions and successes.

Since 2007 Single Stop has served over 1.6 million households, drawing down \$4.3 billion in benefits forming a springboard towards long term financial security and a pathway to the middle class.

In 2016, The RAND Corporation published a study that observed low income, **first-time college students which found that students who use Single Stop are more successful than their counterparts who do not and year-to-year persistence rates increased by as much as 11% over those students who did not take advantage of Single Stop's services.**

Impact to Date



1.6 Million
HOUSEHOLDS SERVED



9
STATES



UP TO
20:1
RETURN ON INVESTMENT



4.3 Billion
IN BENEFITS & SERVICES ACCESSED

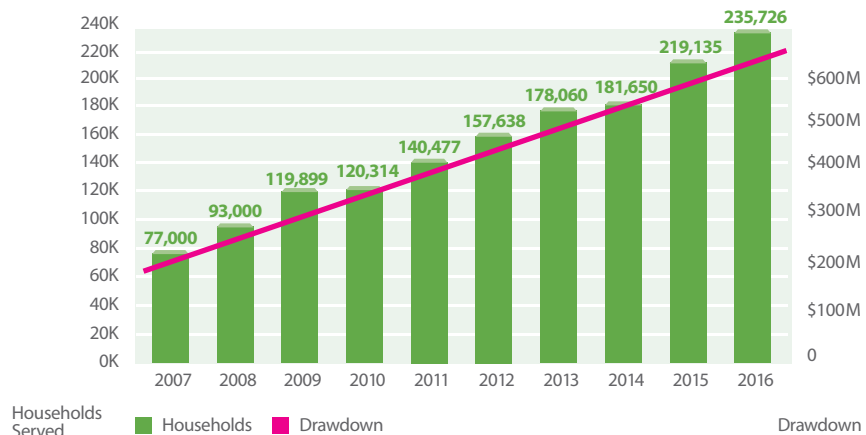


11% increase
IN RETENTION RATE FOR SINGLE STOP
COMMUNITY COLLEGE CLIENTS



2
WHITE HOUSE SOCIAL
INNOVATION AWARDS

IMPACT: 2016 -2017 (cumulative)



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Single
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TM



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\$5,000,000 +

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NFP
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Mark O'Donoghue and
Carol Kellerman
Peacock Foundation
Prudential Foundation
Women's Fund of
Mississippi

\$15,000+

Laurence and Susan Ach
AC Moore Distribution Center
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Baltimore Community Foundation
Bristol-Myers Squibb Foundation
Burke Supply
Cleaning Systems
Paul Davis
Entergy Nuclear
Fan Fox and Leslie R. Samuels
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IDB Bank
Irwin Seigel Agency, Inc.
David Landau
Lynn Morgan and Michael Friedman
Mayor and City Council of Baltimore
Phyllis W. McGillicuddy
Charitable Trust
Gerald Prethro
Rodgers Family Foundation
Savills-Studley, Inc.
Oliver Spaulding
Sterling Sanitary Supply
Steven Giordano Builders, Inc.
Victoria Foundation
Michael Weinstein

\$10,000+

ABFS
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Kresge Foundation
Lily Transportation Corp.
Christine McMahon
Mutual of America
Roy T. Morgan Foundation
Martha S. Sproule
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\$7,500+

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\$5,000+

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Franklin Templeton Investments
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Elevator Constructors
Jahn and Sabrina Levin Foundation
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Rocky Mountains
Retail Project Management
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Staples
Richard Tabit
Timken Motor & Crane Services
Titanium Scaffold Services/Platinum
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Tracy E. Anderson Charitable
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\$1,500+

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CDI Managed Services
Centreville Bank
Diamond Reporting Service, Inc.
DP Engineering Ltd. Co.
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ExecuSearch Group
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Rick Manista
Jay B. Martin
Rich Matist

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New Hampshire Charitable
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& Sol G. Atlas Fund, Inc.
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Nancy Settergren Ramoundos
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S.T. Hudson Engineers, Inc.
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